# SONALI SAHU

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**Career Objective**

Capable **Salesforce Developer** with proven history of enhancing businesses. Highly seasoned and accomplished salesforce developer with strong record of client satisfaction. Well-coordinated in addressing problems, investigating successful resolutions.

**Professional Summary**

* **5+ Years** of Professional experience. This includes **5** years of experience in **Salesforce Administration, Salesforce Development, Lightning Customization, and configuration, Production Support, Integration.**
* Currently working at Brillio, Bangalore as a Senior Salesforce Developer.
* Solution-Oriented professional with excellent knowledge of SalesForce.com application, architecture, features, and technical capabilities.
* Strong in logical programming and developing an object-oriented programming model.
* Involved in Customer Interaction via understanding requirements, creating design documents, Sharing knowledge.
* **Strong design and development experience in customization in sales cloud, service cloud, Salesforce CPQ Apttus CPQ.**
* Good knowledge of security and sharing rules and securities at object, field and record levels of organization. Created various profiles and configured permission set based on the organizational hierarchy.

**Technical Skills**

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| --- | --- |
| **Primary Skills** | Apex, Visual Force, SOQL, Salesforce Aura Lightning Framework, Data Modeling, Triggers. |
| **Secondary Skills** | Java, HTML, CSS |
| **Tools** | Eclipse IDE, Workbench, Force.com IDE, X-Author, Excel connector to import and export data to salesforce.com platform, Postman, Data loader |
| **Database and Tools** | SQL Server, SOQL |
| **Platforms** | Apttus CPQ, Sales Cloud, Service cloud, Salesforce CPQ, JIRA, Copado, GIT |
| **Management Experience** | Team Leading, Problem Solving, Communication Skills, Conflict Resolution, Teamwork and Collaboration, Adaptability, Critical Observation |

**Certifications**

* Salesforce Platform Developer 1
* Salesforce Administrator
* Salesforce Platform App Builder
* Salesforce Certified Heroku Architecture Designer

**Projects**

## **CPQ(APTTUS)**

## **Client:** GE Healthcare

## **Role:** Salesforce Developer

## **Job Responsibilities**:

* According to business requirements, created products, priced them, and validated them on the cart page.
* Created fields, objects, validation rules, Workflow, Rules, Approval process, Reports, Dashboards, Custom labels, etc.
* We have developed several customized functionalities on top of Apttus CPQ functionality to fulfill the client’s requirements.
* Looked at the technical feasibility of solutions along with functional team members.
* Designed and developed components with unit testing using visual force pages, Apex classes and triggers, Aura Lightning Components.

# Role: Product modeler

# Job Responsibilities:

# Product and service configuration with constraint rules, attribute rules.

# Created price list and pricelist line-items and X-Author Migration.

# Assisted the project team and customer with the design including CPQ performance, usability, and usage considerations.

# Identified and developed process improvements that facilitated knowledge transfer to others.

# Automation

# While working as a product modeler found some specified set of reasons that items were not visible on the cart page due to which functional people used to raise similar cases in production and tried to automate it with the help of apex classes and visual force page so that we could reduce some set of cases furthermore presented to the client which was liked by the functional people.

# Partner Community Portal:

# Role: Salesforce Developer

Business requirement for building a partner community portal in Lightning where a partner user can log in community likewise a sales rep and perform CPQ functionality by creating opportunity, with the help of send to quoting button the portal is redirected to Apttus as a result land to quoting page and then the partner user can configure products, price, and place an order.

**Job Responsibilities**:

* Configuration of Salesforce.com – created pages on builder community by lightning components.
* Developed Aura Lightning components.
* Involved in Classic to Lightning Migrations.
* Working knowledge on Visualforce, apex classes

# ICP (Indirect Channel Partner)

# Client: GE Healthcare

This Project is about converting a channel partner to account in salesforce by undergoing a lot of approval processes based on the selection of different scopes they do select and helps to validate the flow over the sales cloud platform.

**Role:** Salesforce Developer

**Job Responsibilities**:

* + Configuration of Salesforce.com - creating fields, objects, custom setting, process builder, custom labels, Approval Process, sharing setting, permission sets, custom metadata.
  + Developed Visual Force Pages, Apex classes and Triggers Frameworks and Aura Lightning components, JavaScript.

**IQBOT Chat BOT**

**Client**: British Petroleum  
**Role:** Salesforce developer

Customer sends order email to salesforce mailbox with help of email to case configuration cases are created in Salesforce.  
On availability of the products present in order bot updates case with success message then case details notifications are sent to the customer and if any exception occurred, we capture the case in human exception queue which is handled manually.  
This project involves integration between RPA CHATBOT and MuleSoft layer in between interacting with salesforce.

**Job Responsibilities:**  
  
Configuration of email to case setup, creation of fields, process builder, custom labels, custom metadata, LWC (Lightning web components).  
Different APIs payloads for connecting with salesforce from MuleSoft.  
Developed Apex classes to interact with components and attain functionality.

**CCT (CASH COLLECTION TOOL)**  
Cash Collection tool interacts with salesforce with help of MuleSoft using Salesforce APIs.  
  
1) Involved in Case Creation and update with connected app setup.  
2) Had send email notifications for the success path   
3) Built Platform Events and Implemented Salesforce File Connect to integrate with SharePoint  
4) Working knowledge on Remote site setting.

5) Involved in fixing production code bugs and assisting end users for production issues.

**Client:** Confluent

**Role:** Salesforce CPQ Developer

**Job Responsibilities**:

* According to business requirements, created products, priced them, and validated them on the cart page.
* Created fields, objects, validation rules, Workflow, Rules, Approval process, Reports, Dashboards, Custom labels, Approval processes, Batch apex.
* Product and service configuration with Price rules, Order forms, Quote templates, Approval Rules, Product rules, Attributes, Contract, Bundle Configuration, Option Constraints, QCP Scripts, QLE experience, Subscriptions.
* Quote generation for amendment and renewals flows.
* Working knowledge on ‘Copado’ for migrations.

**Academia**

2017 Btech (CSE) from National Institute Of Science And Technology, Berhampur Odisha- CGPA (8.5) 2013 12th From Kendriya Vidyalaya Berhampur- Percentage (71.2)

2011 10th From Kendriya Vidyalaya Berhampur- CGPA (9.0)

**Achievements**

* Awarded On the spot award in the year 2019(TCS).
* Awarded Best Team award in the year 2019 (TCS).
* Lean Six Sigma Green Belt Certified.

**Personal Vitae**

**Name:** Sonali Sahu

**Date of Birth:** 9th Dec 1995

**Status:** Single

**Nationality:** Indian

**Father’s Name:** Debaraja Sahu

**Mother’s Name:** Bhagyalata Sahu **Permanent Address:** Berhampur, Odisha

**Present Address**: Bangalore, Karnataka

**Languages:** English, Hindi, Odia

**Place:** Bangalore